

Press Release

TALKE intensifying transport activities in Turkey

Chemical logistics provider has equipment in place on the Bosphorus * Istanbul to serve as development hub for the Turkish and south-eastern European transport markets * Expansion of services planned *

Hürth, Germany / Istanbul, Turkey, 13th October 2008. TALKE Logistic Services began operation at its first Turkish location on 1st October. Being successfully active in cross-border transport for years, TALKE will now use Istanbul as the base for expanding its offerings in Turkey and accelerating development of the south-eastern European market.

Bayer MaterialScience, a polymer specialist, is among its first customers in Turkey. TALKE is handling the national distribution of isocyanates, which are used to produce polyurethanes. TALKE already has its own equipment stationed in Istanbul to transport the materials. This will take place through a strategic alliance with Bosphorus Logistics, a longstanding partner.

The strategy of combining the chemical logistics provider's special expertise and equipment with the experience of a local partner has proven itself in other country organisations. Particularly compelling from a customer perspective is the enormous flexibility and fast reaction times that such a symbiosis brings about right from day one.

"The emergence of domestic activities in Turkey was the next logical step to our strategic development in the field of tanker transport," said Herbert M. Stomm, Transport Director Liquids at TALKE, about the motivation and timing for the move. "The Turkish transport market is booming, so the demand for safety and quality-oriented services is currently very high.

Further steps such as introducing value-added services and extending terminal offerings to include tank container maintenance, cleaning and repairs are planned for the near future.

Bayer MaterialScience With 2007 sales of EUR 10.4 billion, Bayer MaterialScience is among the world's largest polymer companies. Business activities are focused on manufacturing high-tech polymer materials and developing innovative solutions for products used in many areas of daily life. Bayer MaterialScience is a Bayer Group company.

Bosphorus Logistics Set up in 2003, Bosphorus Logistics is an intermodal solutions specialist for distribution logistics. Based in Istanbul, the company serves Turkey's main ports, supporting its customers (over and above transportation) with a range of value-added chemical logistic services.

TALKE Logistic Services The TALKE group, established in 1947, is a leading logistics service provider for the chemical and petrochemical industry in Europe, the Gulf region and Asia. TALKE developed from its roots transporting and storing chemical products into an integrated service partner for modern outsourcing and contract logistics solutions. The family-owned and operated company has more than 1,600 employees in a network of 24 locations in Europe, the Middle East and Asia.

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